

DeepIntent's DSP Delivers 9x ROI by Driving New Patient Starts for Rare Disease Drug



CHALLENGE

Increase new patient starts for a prophylactic therapy drug that treats HAE (Hereditary Angioedema) by raising awareness of the drug among clinically-relevant HCPs who diagnose and/or treat this rare disease.



STRATEGY

Identify and engage high-value HCPs with DeepIntent's specialized DSP

- + Plan: create precise, campaign-specific HCP audiences using the brand's NPI list and relevant ICD-10 codes¹
- + Activate: target providers within premium, curated inventory with relevant display ads, across desktop and mobile devices
- + Measure and Optimize: optimized in-flight to maximize engagement while minimizing media costs



9x

ROI DRIVEN BY NEW PATIENT STARTS ATTRIBUTED TO THE CAMPAIGN



78%
ABOVE GOAL, PEAK CTR



98%
NPI MATCH RATE